



# Partnership Overview





**Ribbon Communications (Nasdaq: RBBN) delivers communications software, IP and optical networking solutions to service providers, enterprises and critical infrastructure sectors globally. We engage deeply with our customers, helping them modernize their networks for improved competitive positioning and business outcomes in today's smart, always-on and data-hungry world. Our innovative, end-to-end solutions portfolio delivers unparalleled scale, performance, and agility, including core to edge software-centric solutions, cloudnative offers, leading-edge security and analytics tools, along with IP and optical networking solutions for 5G. We maintain a keen focus on our commitments to Environmental, Social and Governance (ESG) matters, offering an annual Sustainability Report to our stakeholders.**

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**Ribbon Facts:**

- Ranked #22 on the 2015 CNBC DISTUPTOR 50
- Over HALF of all calls in North America traverse a Ribbon element or solution
- Supports over 5 million large enterprise users
- Serves over 700 of the world's largest service providers
- Solutions offered via major resellers and system integrators or direct
- Operating in 80 countries globally



# The future of collaboration revolves around you.



## **Polycom Facts:**

- Unleashing the Power of Human Collaboration for Over 25 Years
- A leader in innovation with over 950 patents
- Pioneered and leading the Open SIP phone market
- More than 15 million audio devices shipped
- Over 415,000 organizations rely on Polycom solution
- Global sales and support

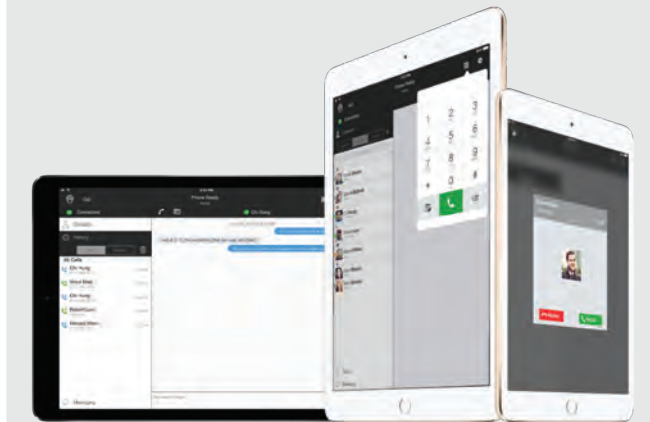
“Polycom is putting experiences at the center of our product development to create voice, video and content collaboration solutions that transform the way our customers do business. Our products help people connect securely and with the highest quality experience, regardless of where they work or the device they use.”

— Peter Leav, President & CEO of Polycom

# Rigorous Interoperability Testing Simplifies Implementation.

**Don't replace one proprietary solution with another and get locked into one vendor**

A Ribbon and Polycom solution is 100% open SIP-based – assuring you can re-purpose your investment or supplement it with other best-of-breed technology. Our combined solution improves user productivity, reduces total cost of ownership and delivers real investment protection.



**Designed  
for a Collaborative  
World**



## Real Time Communications Solutions: Premises, Cloud or Hybrid Deployment



**Communication**



**Messaging**



**Mobility**



**Conferencing**



**Clients**

*Integrated with Ribbon Open SIP Platforms:*

- Ribbon Application Server (EXPERiUS/A2)
- Ribbon C15
- Ribbon C20
- CS 2100





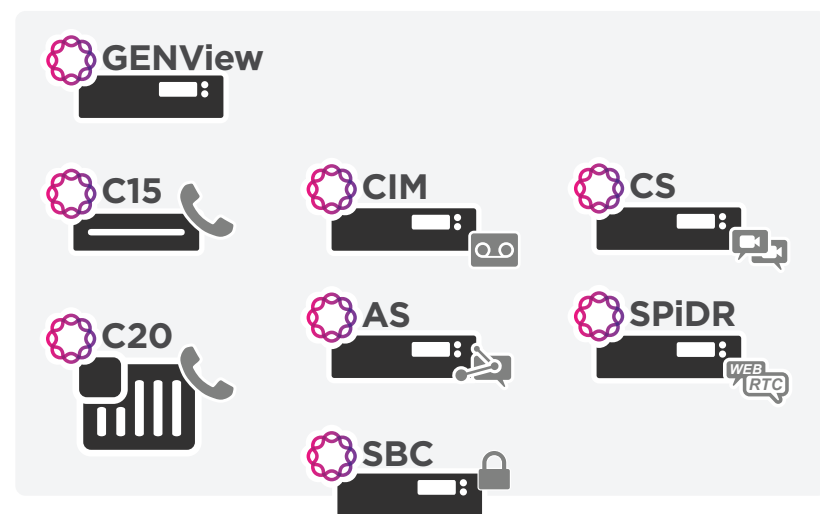
Secure Real-Time  
Communications



Unleash the power of  
human collaboration

## Private Cloud

Ribbon suite of Unified Communications elements offer the modern services end users need while protecting legacy investments in TDM and analog. Move forward without losing your Nortel investments.



Analog – Legacy TDM – IP Desk Phones  
UC Clients – Mobility – Collaboration

## Public Cloud



Analog – Legacy TDM – IP Desk Phones  
UC Clients – Mobility – Collaboration

### Cloud Unified Communications

Kandy Business Solutions leverages Ribbon's Unified Communications, Mobility and Embedded Communications solutions that help its customers connect people to each other and address the growing demands of today's businesses for real time communications wherever they happen to be.

### Worldwide Corporate Headquarters

Plano, Texas  
3605 East Plano Parkway  
Plano, Texas 75074 USA

### Enterprise Communications Business Headquarters

New York, New York  
405 Lexington Avenue  
Suite 39-a  
New York, New York 10174 USA

**Contact Us**

Contact us to learn more  
about Ribbon solutions.

[rbbn.com](https://rbbn.com)