# Nortel CS1000 Cloud Migration
## Complete hosted PBX and UC Solution

As your Nortel Communication Server 1000 infrastructure ages it's time to look at ways to both leverage your existing investment and move to newer technology – Ribbon's Kandy Business Solutions (KBS) cloud service is the perfect answer. Kandy Business reuses existing Nortel Analog and IP phones and preserves much of the Nortel user experience. Avoid the capital costs of a new PBX core and thousands of new phones, while reducing the need to touch every desktop and retrain users.

Your Nortel investment is safe because Kandy Business Solutions is powered by Ribbon, the same company that acquired Nortel's Service Provider business and important intellectual property. Migrating to Kandy Business offers users a new level of productivity driven by UC tools including mobile clients, screen sharing, and video conferencing. Kandy Business supports standards-based SIP endpoints so you'll never be locked into one vendor again. With no new equipment to install or maintain, your IT staff can focus on executing strategic projects rather than supporting the company phone system.

## Choose a Migration Path

Migrating an organization's communications to the cloud is more than just technology, it involves managing people's information, their expectations and the organizations' communications flow. In addition to emulating key Nortel features, Kandy Business has tools like bulk user uploads and zero touch provisioning to simplify new phone installations.  Kandy's Smart Office clients can be instantly customized to launch business tools to simplify staying engaged with customers and co-workers.

Choose a migration path that meet's your organization's needs.  Undertake a full migration or start slow with remote users and offices. Even start by adding SIP trunks to an existing PBX and overlaying key services on top, such as mobility. The Kandy Business team has the experience and expertise to start with 6 or 6,000 seats.

**Preserve**
- Preserve your Nortel phone investment and experience
- Maintain Nortel features as you migrate

**Enhance**
- Improve productivity with UC clients and collaboration rooms
- Support smartphones, PCs and MACs  for anywhere access
- Add users, features, and capacity on-demand

**Evolve**
- Gradually migrate offices and users to the cloud – deliver consistent services across the enterprise
- Eliminate vendor lock-in with standards-based SIP endpoints
- Reduce operations and support costs
- Free up IT staff for strategic projects
- Avoid technology obsolescence, CAPEX, and upgrades new revenues from communications delivered via the web.

Kandy Business frees enterprises from the costs and support hassles of deploying and maintaining telephony infrastructure, delivering a wide array of cloud-based UC services to a broad range of endpoints including IP phones, smartphones, tablets, and PCs.

**Smart Office Desktop and Mobile Clients**

## Smart Office Clients & Collaboration Rooms

Only Smart Office clients, delivered from Kandy Business, offer the ability to dynamically customize the clients. Instantly add multiple tabs to launch web services including CRM, help desk tools, documentation – anything that has a web interface. Even customize the color to match the organization's brand. Services include:

- Voice, video, instant messaging and presence
- Corporate directory
- Call Grabber for seamless handover
- Voice/ video conferencing rooms
- Screen sharing

## Benefits for the Company

No upfront equipment expenses; simplified operations; pay-as-you-grow subscription model. Many businesses are constrained by legacy voice-oriented communications systems that weren't designed with mobility or multimedia communications in mind. Rolling out a new UC platform can be a costly and complex undertaking – with a variety of solution elements and integration points. Kandy Business lets you reap all the benefits of a modern business communications system without all the equipment costs, integration challenges, and support hassles of a traditional premises-based product. Corporate IT teams don't have to worry about opening up enterprise firewalls for real-time communications traffic with remote employees. Nor do they have to deal with NAT traversal or VPN scale issues in the corporate network.

## Unified for End-Users; Uniform for the IT Team

- Lower operating costs: no UC infrastructure to maintain
- Accelerated deployment: rapid service turn-up
- Pay as you grow: add users individually
- Extensibility: new capabilities and technology refreshes are enabled in the cloud
- Inherent scalability and reliability: built-in geographic redundancy

## Why Kandy Business Solutions (KBS)

- KBS is based on carrier-grade Ribbon technology that is field-proven to meet the most stringent service provider demands, with millions of deployed lines

- With KBS you can preserve and enhance previous IT investments, and gradually migrate offices and users to the cloud on your own terms

- KBS delivers unmatched economics and choice, superior features and user experiences, along with unparalleled flexibility and extensibility.

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